



Stop Hiring Project Managers!





Seriously?





How would you describe the ***project planning culture*** at your company?



Ready!
Fire!
Aim!





**“We don’t value
planning...”**

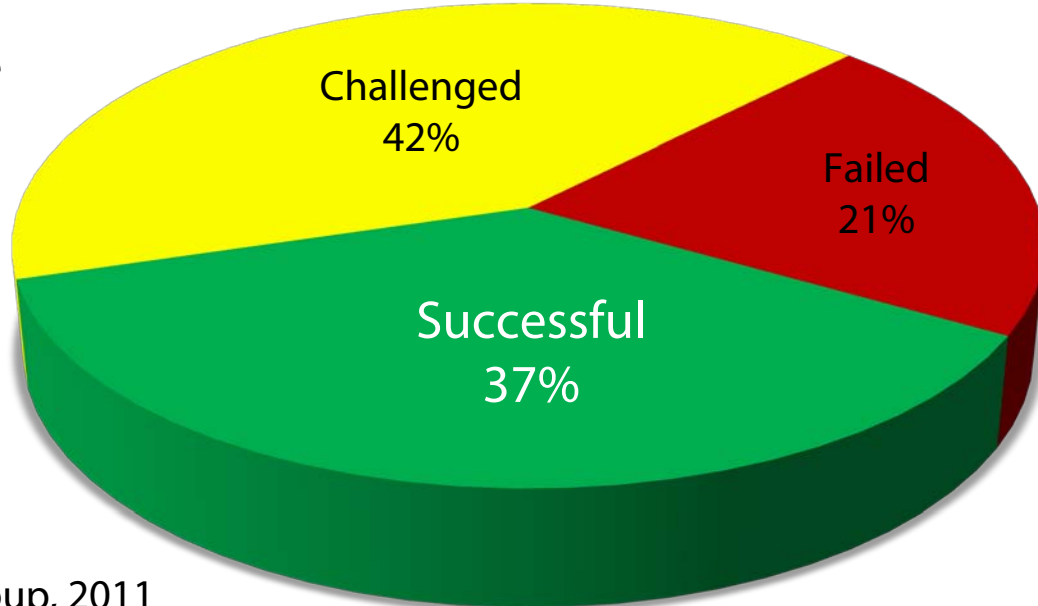


**“We plan less and
execute more.”**





2013 Pulse of the Profession™
Project Management Institute



Standish Group, 2011



**“Everything we do
we build on a strong
network, systems,
and process
foundation.”**



**PM
WANTED**



**PMP
WANTED**



Statistics through 31 March 2013

PMI Fact File

More than **4 Million** *PMBOK® Guide* Editions Now in Circulation!

TOTAL MEMBERS
418,080



NUMBER OF CHAPTERS
267

COMMUNITIES OF PRACTICE
39

CREDENTIALS/CERTIFICATIONS

Total Active Holders of:

CAPM® Certified Associate in Project Management	20,993
PMP® Project Management Professional	525,341
PgMP® Program Management Professional	865
PMI-RMP® PMI Risk Management Professional	1,969
PMI-SP® PMI Scheduling Professional	871
PMI-ACP® PMI Agile Certified Practitioner	2,635

PUBLISHING

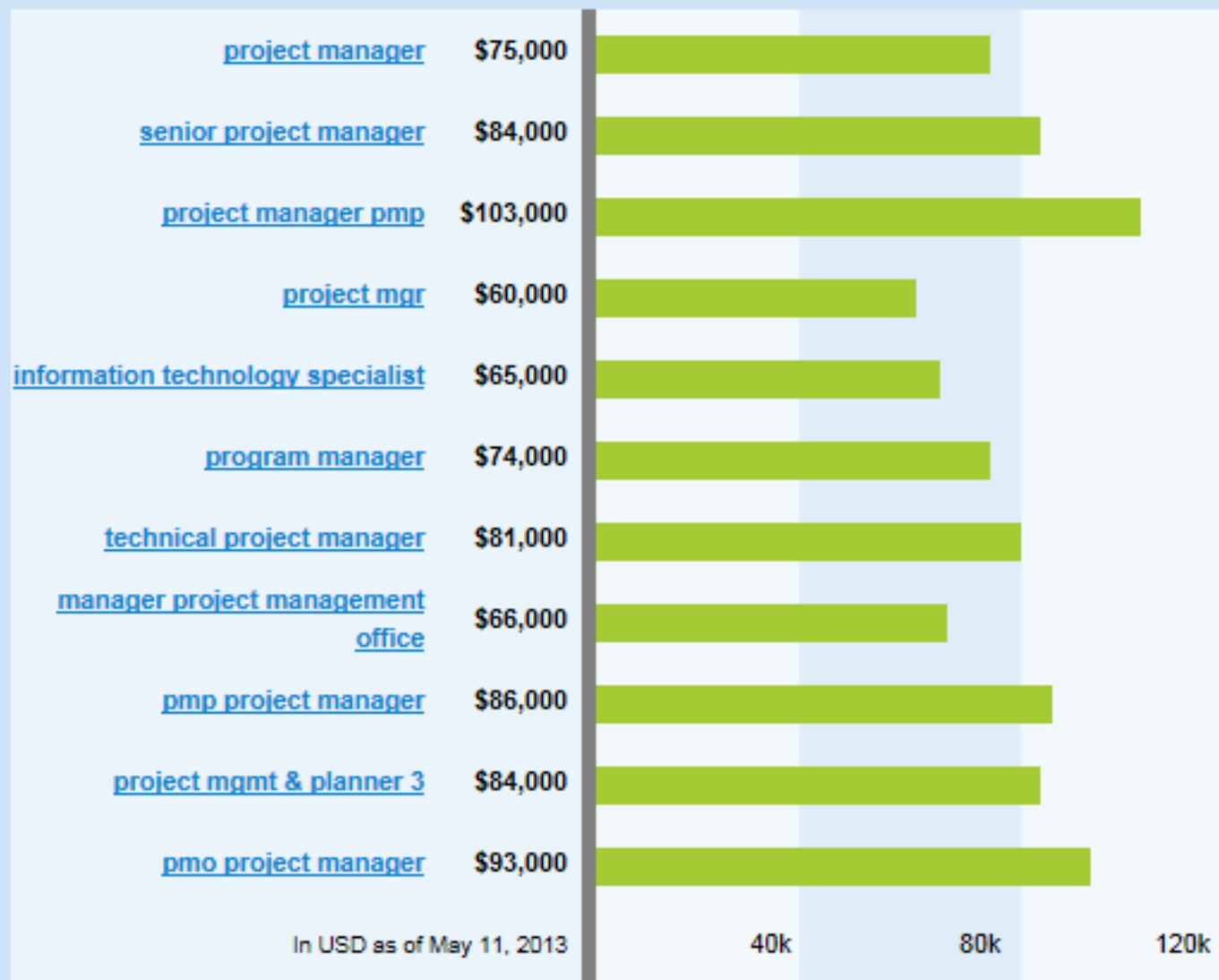


4,090,628

Total copies of all editions* of the *PMBOK® Guide* in circulation

*includes PMI-published translations

Average Salary of Jobs with Related Titles



Source: 2013 Pulse of the Profession™
Project Management Institute





- It's a good time to be a project manager
- The problem is still big!





Can you hire
enough project
managers?



“We have no government armed with power capable of contending with human passions unbridled by morality and religion . . .

Our Constitution was made only for a moral and religious people. It is wholly inadequate to the government of any other.”

John Adams

signer of the Declaration of Independence,
the Bill of Rights & the second President of U.S.



You can't hire
enough project
managers to
successfully
deliver 100% of
your projects.





What if
Project Manager
isn't a title?

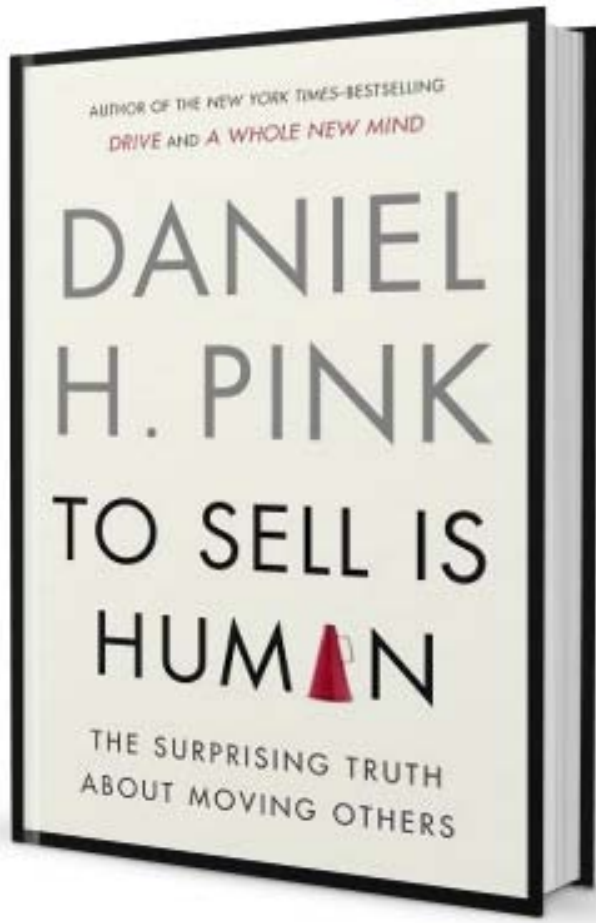


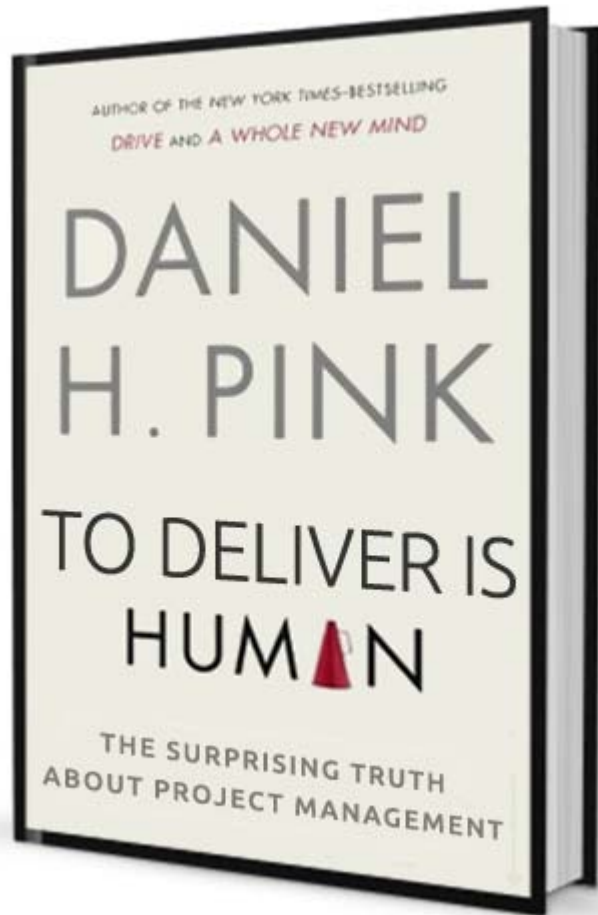


People and Projects Podcast



PeopleAndProjectsPodcast.com





What if we
extended the idea
to project
management?



Professional Skills

Time management
Conflict management
Decision-making skills
Influencing skills

Time Manager?
Conflict Manager?
Decision-Maker?
Influencer?





Project Management

The application of knowledge, skills, tools, and techniques to project activities to meet project requirements.





Project Management

The application of knowledge, skills, tools, and techniques to project activities to meet project requirements.

- Delivery = Our job (instead of *their* job)
- Success = Both Planning *and* Execution
- Better insight on “who does what by when”

We still need our
project managers!

We just need the
expertise across the
company.





Can you really teach project management?

Can you really teach project management?
3 months ago

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Project management
expertise can be
developed.



From Idea To Delivery

The DROP Planning Process

Done. Where are we going? Why? What does *done* look like?

Route. How we will get there? Is there a reasonable plan to deliver the project, including schedule, funding, and resources?

Obstacles. Or opportunities. What is uncertain that could de-rail or enhance our ability to successfully deliver?

Progress. How will we track progress? When we give a status, what is it reliably based upon?



only
**Stop Hiring
Project
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- Project Management e-learning
 - ✓ <http://www.i-leadonline.com/eLearningHome.asp>
- People and Projects Podcast
 - ✓ <http://www.PeopleAndProjectsPodcast.com>