

Andy Kaufman

Institute for Leadership Excellence and Development Developing Leaders, Delivering Results



The Institute for Leadership Excellence and Development (I-LEAD) helps you achieve results by developing your leadership talent.

We do this by providing:

- ✓ Dynamic keynote presentations that inspire and inform
- ✓ A leadership development process that is guaranteed to develop leadership talent
- ✓ Cutting-edge tools to make sure the learning can be applied in the real world
- ✓ Professional coaching for highly customized expert insight to help you achieve results

We fundamentally believe that your success over the long haul depends on developing your leadership talent. Leadership is not a class... It's a process. We guarantee our process will work for you.

Please look this document over to see how the Institute can help you. Then call Andy toll-free at 866-88 I-LEAD (866-884-5323). We will help you develop an approach that uniquely achieves your requirements and objectives.



Institute for Leadership Excellence and Development

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What Others Are Saying

- ♦ "Very realistic, very applicable to our projects. I really enjoyed it!" B.B., Pharmacia
- ♦ "Real-life, common sense" approach. M.S., U.S. Patent and Trade Office
- ♦ "The way you interacted with the audience was truly remarkable. You brought folks into the presentation and made them participants instead of attendees.", D.D., U of A
- ♦ "Andy was credible and spoke from experience." S.P., McKesson Corp
- ♦ "Very impressive! I never once glanced at my watch all day!" D.W., Microsoft



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Where do you need to improve? We have products and services to help!

Having trouble consistently delivering projects on time and on budget?

Talk to us about...

- ☐ Project Management Training, customized to your needs
- ☐ "How to More Reliably Deliver Projects" training and keynote
- ☐ "Project Management Lessons from the Frontlines" training and keynote
- ☐ "Outlaw Leadership" training and keynote
- ☐ Project Manager Coaching, to make sure the training gets implemented
- ☐ Project Retrospective Facilitation (including teaching you how to effectively do them yourself)
- ☐ Project Assessment & Turnaround Consulting
- ☐ Structured Estimating Training

Need to improve teamwork but don't want to climb rope-bridges?

Talk to us about...

- ☐ "Building Teams that Work" training (optionally includes team Myers-Briggs assessments)
- ☐ "Leading in Ambiguity" Leadership training and motivational keynote

Want to get more done with less stress and reduce clutter?

Talk to us about...

- ☐ "Getting Stuff Done in the Real World" training and keynote
- ☐ "De-Clutter Coaching"
- ☐ "Beyond Time Management" audio/video programs
- ☐ "Get a Life" training and keynote presentations
- ☐ "How to Organize Your Inbox and Get Rid of E-Mail Clutter" e-book

Want to more effectively live and lead in ambiguity?

Talk to us about...

- ☐ "Navigating the Winds of Change: Staying on Course in Business & in Life" book
- ☐ "Navigating the Winds of Change" training and keynote
- ☐ "Leading in Ambiguity" Leadership training and keynote

Ready to significantly increase your organizational effectiveness?

Talk to us about...

- ☐ "Increasing Your Leadership Bandwidth" training and keynote presentations
- ☐ "Ten Critical Skills for Business Success" training and keynote presentations
- ☐ Strategic Planning Facilitation

Your Satisfaction Guaranteed!

We don't do canned keynotes or workshops. Each is customized to the needs and challenges of your particular culture and environment. Our work has a reputation for being extremely practical, highly interactive, packed with insights and techniques that you can start putting into action right away, and even fun!

I am so confident you will be satisfied with the results of our work that I offer a 100% Satisfaction Guarantee! Call me toll-free today at 866-88 I-LEAD (866-884-5323) to help your organization achieve results by developing your leadership talent.

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